

THE SALT POND GOLF COURSE OPERATIONS, INC.
BOARD OF DIRECTORS MEETING
April 17, 2009

The meeting was called to order by President Bill Kester at 12:30 pm in the Community Center.

Attendees:

Board Members present: W. Kester, C. Gularson, J. Kennedy,
R. Crawford and Max Sewald

Also present: Bruce DeForest, Superintendent, Art Whaley, Head Golf Pro.,
Wendy Parker, TSPGCO Finance Manager and Gerry Buckley, President, SPHA
Homeowner present: Bill Loschmann

Acceptance of the Prior Minutes

The Minutes of the January and the Special April Meeting of the Board were approved.

Superintendent's Report

Bruce DeForest reported as follows:

The golf course staff helped offset cost to the SPHA during the winter months by activity in the following projects: beach area clean-up, assistance with the setting up of the kayak racks and removal of the exercise room wall and rewiring of the club house hall way and exercise room.

Additionally, the staff was busy with the regular winter items on the course, including, ground 45 stumps on the golf course, renovated the trap on hole 9, added irrigation to hole 9, repaired various irrigation leaks, aerated the greens and the rough on the course, completed the annual golf cart refurbishment program with the exception of 10 carts that will need new batteries @ \$600 a piece, bought some equipment from the Upland Golf Course in Denton that went out of business, repainted equipment, put up a few of the cart path warning signs to get reaction and moved the ice machine from the snack shack to the learning center to reduce the ambient heat in the snack bar.

The Board commented that the warning signs seemed too small and there was a need to install more of them on the main possible public access points along the course cart paths.

There was a discussion about operating the season with 10 less carts. Art commented that all the carts are needed 2-3 times a year on holidays, but we could rent carts for those days if we don't want to spend the money now to buy the needed new

batteries. Repairs can also be done on a pay as you go basis. The Board agreed that we can wait until June to decide whether to replace some or all of the batteries.

Bruce also noted that the drainage piping required by the Salt Pond Plaza work was installed, but the required re-sodding had not been completed, nor had the final finished grading been done as required before the main golf season started. It was noted that the new culverts have openings large enough for small children to get into and that grates were needed to restrict access. The Salt Pond Plaza Committee will be asked to follow-up with the contractor and the developer asap regarding the sod work and the grates.

GOLF PRO's REPORT

Art reported as follows:

The first tournament of the season is set for Monday April 20 when the National Guard Assn. will bring 64 golfers to the course for the first time. Lunch will be catered by Karen MacIntyre. Each player will get a \$5.00 gift certificate which will expire 12/31 09.

The Marketing Committee approved a new ad for the April/May time period regarding membership benefits at the Salt Pond Golf Club. The committee also recommended a new package of limited play at a discount - 10 rounds for \$199 for play after 12noon or \$299 for play anytime. The program would be available for purchase only once a year. After discussion, the Board unanimously agreed to approve the program at \$299 for play after 12 noon, seven days a week, starting June 1. A card will be issued and punched each time its used to keep track.

Art recommended that there be a reduced rate for member's guests of \$5.00 for the summer. This rate will be good for a foursome. Because this builds additional benefit for membership the proposal was unanimously approved.

The Pro Shop counter is running one short while one of the regular employees recovers from a recent illness. Art is responsible to prepare the work schedule. He will also make it available to Bruce. The Board also discussed the need to have another counter person and that there should be qualified people available because of recent employment terms changes at Bear Trap Golf Course. A starting wage of \$8.50 per hour plus regular golf course use benefits was approved. Additionally, Art was directed to prepare a draft position description for counter employees for review with the Board at the next meeting in May.

Art reviewed the Capital Key Card ad discussed and approved at the Special Meeting in April for those Board members who were not present. The proposed art work was reviewed. The art work was unanimously approved with the exception of

the course description as an “executive” length course. It will be referred to as a “mid” length course.

The VFW made a new request to move the play from Tuesday to Wednesday in conjunction with the women’s group play. That will not work because there are too many in each group to be accommodated on the same day. The Tuesday option appears to be the only viable option since the VFW did not like the Friday play option. Bill Kester will write a open letter to the VFW players to explain the proposals and counterproposals that have been considered to try to accommodate the group.

One of the VFW members requested a return of his membership due to health issues. The refund was approved.

Membership YTD stands at 27 family (4 new) and 31 single (4 new). Art will make calls to previous members who have not renewed memberships so far.

FINANCIALS

Chuck Gularson reported that revenues to date totaled \$ 61200 compared to \$62770 thru March last year. Membership, cart and green’s fees revenue is behind YTD, but so are expenses.

As of the March 31, there \$ 633,000 in cash in the bank. The final payment on the note due at the end of the year is \$491466, so there is \$130,000 of cash available for the course operations.

OLD BUSINESS

SNACK BAR OPERATION

The lease agreement with Karen MacIntyre for the catering at Birdies is set to be signed at the convenience of the parties. Bill will contact her to set a date for the signature. Birdies will open for the season on May 15.

PAYMENT OF THE 2ND INSTALLMENT OF THE SPECIAL ASSESSMENT

Wendy Parker reported that 5 homeowners have not paid and all are now delinquent. Jim Kennedy reviewed a letter to be sent to these five owners by the TSPGCO outside lawyer, Ellen Feinberg, to give these folks one last opportunity to pay or arrange to pay before the expensive lien process begins. The Board unanimously approved the approach and directed that the delinquent accounts be turned over to the lawyer for collection.

NEW BUSINESS

NEW MOWER

As Noted at the special Board meeting, the large golf course mower had reached the end of its useful life and was traded by Bruce for other useful equipment during the winter. Now that the heavy mowing season is underway, a new 42" mower is needed to keep up with the work load. While this was not budgeted, there is enough cash to cover the anticipated \$10,000 expense and, after discussion, the Board unanimously approved the purchase.

COURSE RANGERS

Bill presented a letter/notice to interested parties to seek ranger volunteers for the '09 season. The letter was approved. The Board decided to table for now the need to have the evening (6-8pm) ranger program. Bill Loschmann spoke in favor of continuing it and said the crew was ready to go for the season.

ADJOURNMENT

The meeting was adjourned at 2:00 pm.

Respectfully submitted,

J. Kennedy
Secretary